A. Applying organization identif	ication				
Organization name(s):		Application: ☐ Become A	TP □ Become affiliate		
B. Person details of trainer					
First Name: Last Name:					
City:	Country:	Postal Code:			
Phone:	Mobile:	Email:			
C. Requirements and commitmer	nts				
AEP		Van Haren Le	arning Solutions		
I. Do you have a quality mana	agement system	✓ Grant AEP status			
\square Yes (fill in C.) \square No (fill in E.)		 ✓ Provide e-library to trainer (all Van Haren books) 			
		✓ Free courseware for the trainer			
 Do you have (a) qualified t 	<u>:rainer(s)</u>	(not for delegate)			
\square Yes \square No (trainer registration fo	orm 02)	✓ Free (van Haren) exams for trainers			
		✓ Basic training material (If available)			
III. You will not violate any cor	oy or IP rights	✓ Recognition on	http://www.vhls.global		
□ Yes □ No					
D. Do you have a ISO/ICE or 3th p	party recognized accredit	ation listed here:			
☐ ISO 90001 ☐ PeopleCert ☐ E	XIN □ APMG □ The C	pen Group 🗆 Other:			
E. Allocation quality management			5006		
E.1 Fields included in qualit	ty management	E.2 Answer	E.3 Reference doc.		
system					
Does the organization contain managem					
Which core processes does the organiza					
Does the organization cover the followin - Evaluations	ng processes?				
- Complaints					
- Issues	o administration?				
How does the organizations cover cours					
How does the organization manage GDF					
How does the organization check the qu What are the minimum requirements of					
How does the organization manage the					
responsibilities?	separation or				
F. Declaration					
The Training Partner (AEP) understand Van Haren procedures, they accept and		sibilities and rights for training organ	izations. As described in the		
, , , , ,					
		nave filled out this form correctly, tha nts. The recipient agrees that Van Ha			
additional allocation and evid	dence, including supportive	documentation of the above, during	the accreditation period.		
		rules and regulations of Van Haren raining Organization indemnifies Van			
all relevant laws, during the accreditation period. The Training Organization indemnifies Van Haren against any claims, costs, or expenses that Van Haren may incur as result of breach of any obligation during or after the trainer approval					
process.					
audit and in particular to the IP Owner of the test.					
 If and when the accreditation is terminated, the Training Organization shall immediately cease to use all licensed materials and relevant intellectual property. 					
Personal data submitted in t		processed in accordance with the pr	ivacy policy of Van Haren		
Learning Solutions.					
Date	Authorized represent	tative of Training Organization	Signature		
Date	Van Haren	Learning Solutions	Signature		
	1				

Version: 1.1

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Introduction

This document is intended to describe the Van Haren Learning Solutions Accreditation process for Training Organizations, Organizations, and/or freelancers that would like to become a (Accredited) Partner with Van Haren Learning Solutions. To become an Accreditation Trainings Partner (ATO) with or by Van Haren Learnings Solutions, there are some requirements that the Training organization needs to fulfill. Of course, as any partnership works, there are also some benefits.

This document explains all the requirements and options and services in order to make use of the accreditation regulation from Van Haren Learning Solutions. This also includes AEP Affiliates and exam distribution.

1. Education/Accredited Education Partnership

Van Haren Learning Solutions aims to be different and modern in our examination, accreditation but also in our partnership model. We aim to create a win-win model in the accreditation. Therefore, the accreditation is also seen as a partnership. Since we aim to provide value back.

Because there are different needs and different requirements, we aim to make a model that fits these needs. Therefore, there are two partnerships we offer which have grown from the past out. The Education partnership is an evolution of our previous courseware partnership. It can also be used to become accredited with other vendors as PeopleCert, The Open Group, EXIN and many more.

Our Accredited Education Partnership, the Accreditation Education Partnership (AEP) included the Education Partnership, but also includes the accreditation with Van Haren Learning Solutions.

Below is an overview of the benefits & services there are per partnership option.

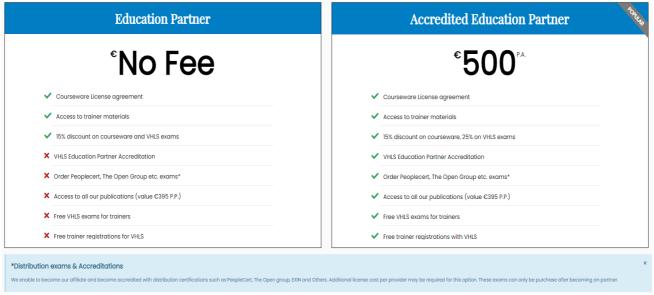


Figure 1 Partnership benefits & services

1.1. Partnership benefits & services

Here you can find a more detailed explanation of what's included per service/benefit so you can make up your own mind of it's value.

1.1.1. Included in basic and premium partnership.

Stated below are services provided in both the basic and premium partnership.

Fast-track accreditation (external accreditations)

In case you like to become accredited with external certification bodies like Peoplecert, EXIN, APMG-International, The Open Group, IPMA and more. We enable you to do the fast-track accreditation. Since the Van Haren Publishing courseware is already accredited (if possible). You can achieve the accreditation very fast and with much less trouble.

License material (optional)

Simply license our high-quality courseware by doing the fast-track accreditation stated above. This requires no investments for you beforehand as you can pass the material cost to the user. Simply pay per user and you are ready to go.

Access to Trainer materials

Additional to the license material (courseware) we provide the trainer material such as the (PPT) presentation and optional additional assignments and instructions to the trainer so he/she can provide the training.

Option to order exams

After being our partner it's possible for you to order exams of Van Haren Learning Solutions but also of external certification vendors. Please note that the external certification regulations still apply. These vary per vendor, please reach out to us for more detailed information.

Discounts: Courseware & VHLS Exams.

Form the moment you become our partner we will provide you with a discount code that will enable you to purchase via the Van Haren shop www.vanharen/net/shop with a standard discount.

Right to misusage Van Haren copyright & IP

The copyright & IP of Van Haren Publishing and Van Haren Learning Solutions and the certification bodies they serve and support, may not be violated. Usage of copyright needs to be in accordance with copyright & IP regulation. If a trainer has access to training material regarding a subject. This does not grant them the right to exploit it unless they have a license agreement, explicit permission or have granted access.

1.1.2. Products are included in the premium partnership only.

Below is a service provided to members of only the premium partnership.

o eLibrary for all trainers (value € 395,- per person)

The eLibrary is an annual subscription service, including all Van Haren Publishing publications. This subscription normally requires and annual fee of € 395,- EX. TAX. Per year. This includes over 350x (up-to-date) publications that users can download without limitations. More information: https://www.vanharen.net/elibrary/

Access to all Van Haren Publishing content (Incl. books & courseware)
 This is a reference to the elibrary above but also including courseware.
 To go to the actual library, you can go to: https://elibrary.vanharen.net/

Accredited with Van Haren Learning Solutions

As a certification body Van Haren Learning Solutions executes professional accreditations of behalf of their certification vendors. Training organizations or training vendors can request such an accreditation when they meet all the quality requirements. These include, managing the internal quality of the organization, the trainers/teachers and the training material.

If an organization meets the requirements on all three fronts the organization can call itself an Accredited education Organization.

Free VHLS exams for trainers

The Van Haren Learning Solutions exams are provided for free to trainers of Accredited education organizations. These trainers will need to register themselves as accredited trainers.

o (X) Free trainer registrations

Per trainer there is a one-time trainer registration fee required. This trainer registration fee is € 80, - (EX. VAT.). An audit will be executed to see if the trainer meets all requirements to provide training. Any Accredited education Partner needs to have a minimum of one accredited trainer registered with their organizations. Trainers can be registered with any Accredited education Organization.

o (X) website exposure and referrals

As an Accredited education Partner you will be listed on the www.vhls.global website. Any request for training will always be redirected via the website. If requested via direct mail we forward them based on the GEO location of the trainer and its availability.

2.1. Courseware Partner - basic partnership

Van Haren Publishing has taken the effort to make together with the IP owners official courseware which does not only cover the requirement specifications but is also intended to deliver a perfect training experience with a high didactive value that aims to deliver a maximum preparation for the exam. This material is made and reviewed by subject matter experts in de industry and then published by Van Haren Publishing.

Additionally, this material is accredited by Van Haren Learning Solutions and will be audited by an independent auditor that follows the same accreditation process.

Instead of investing in their own material, the organization can choose to purchase the accredited Courseware from Van Haren Publishing. This will enable them to execute the accreditation process at a faster pace. The benefit is that they will also outsource revision and accreditation activities through this official courseware.

Please provide:

01 Optional courseware license agreement Van Haren Publishing

2.2. Accreditation Training Partner (AEP) - premium partnership

In the pages above it explains what an organization gains from the premium partnership with Van Haren Learning Solutions. Accredited education Partners represent a quality organization that provides training with a higher level of quality.

In our accreditation Van Haren Learning Solutions aims to be a partner where the accreditation should become a win-win for both parties. We can guarantee high quality training in the Van Haren Learning Solutions accreditations. To ensure the quality we provide free content for the trainers so they can prepare themselves as good as possible.

We also aim to eliminate unnecessary bureaucracy and let the organization focus on their core activities. We check if the organization already holds some sort of accreditation or quality certification to prevent unnecessary work. Our certification activities are fully ISO 1700025 compliant, but without the unnecessary complications that are not even required.

What does an Accredited education organization get from Van Haren Learning Solutions?

Services	Quality
Fast-track accreditation	Organization Accreditation on quality
	management
License material (optional)	Training material Accreditation
- High-quality courseware	- Syllabus
- Up-to-date	- Demo & Practice exam
- Of the self-ready	- Basic material
Access to Trainer materials	Train-The-Trainer Webinar (s)
- Trainer presentations	Literature
- Literature	
- Trainer notes	
Option to order exams	Quality exam
- Online examination	
Discounts: Courseware & VHLS Exams	Certificate and social badge
eLibrary included for all trainers (value €395 P.P.)	(Trainer) evaluation procedure
Access to all Van Haren Publishing content (Including books & courseware)	Feedback & Complaint procedure
Accredited with Van Haren Learning	Accreditation statement & Accreditation
Solutions	logo
VHLS exams for trainers	Candidate appeal process
Trainer registrations	Trainer Audit

3. AEP Accreditation process

The Van Haren Learning Solutions accreditation process is efficient and not complicated. Enabling organizations to register and deliver Accredited education courses to candidates making it possible for them to do the examinations and become certified.

Accreditation Trainings Organization (AEP) high-over process

The accreditation process can be executed and completed by following the steps below:

- 1. Provide the completed and sign the Accreditation Training Partner agreement (this document).
- 2. Registrant trainers
- 3. (Optional) provide courseware license agreement

Be accredited and register your accreditation online.

A detailed explanation per accreditation step will be allocated below. In the explanation below, the accreditation steps are provided with additional context,

3.1. Step 1 - Sign the Accreditation Training Partner agreement

Completing and signing the Accreditation Training Partner agreement, the training or education organization is tested on three main qualities:

- I. Does the organization have a quality management system?
- II. Does the organization have one or several qualified trainers?
- III. Does the organization violate any copyrights or IP rights?

These steps are explained below in more detail.

3.2.1. Quality management system assessment

The quality manual audit is a more thorough check to see if all systems are in place to deliver the training, provide the exam vouchers in the correct way. It provides support that violation of the regulations has not occurred which would enable or encourage cheating and relevant practice of male behavior. Originations will also be checked and accounted on their behavior in the market and will have to act according to market ethical standards.

3.2.1.1. Pre-existing accreditation with thirst party

As mentioned previously, if you already hold an accreditation or have achieved a quality ISO/ICE standard. We don't re-accredit your internal organization. If this is the case, we ask you to inform us which accreditation you have and provide a statement guaranteeing this accreditation.

3.2.1.2. Not having an accredited quality management system

If you don't have an accreditation at this point. We test the organization on the following points stated below. This is also to protect the candidates that do our certification and to protect the IP owners that we support. Our required quality system is less extensive than other providers since we want to prevent you to waste time and create something you will never really use.

For the points below we ask you to inform us if you comply and provide if needed, supportive documentation. We have allocated what we mean per point here:

I. Does the organization contain management over processes?

Here we like to know if the organization defines its process and executes management over it. For example, to you define the candidate order process. Is it written out, defined and reviewed. There are no requirements how the organizations execute this. It can ben done in writing, via flowcharts or any other way seemed fit.

II. Which core processes does the organization maintain?

What is, or are, the core processes of your organization.

III. Does the organization cover the following processes:

a. Evaluations

Is there an evaluation process, for example over de candidates that join an training or take an exam.

b. Complaints

Are complaints registered, reviewed and resolved. And which functions or roles in the organization are involved.

c. Issue's

In case of an issue, is there an existing process or procedure how to address and resolve this. What are the most regular or likely Issue's and how are these addressed?

IV. How does the organizations cover course administration?

Most likely, one of the core processes described at point II. is course administration. Please verify if or how this is addressed.

V. How does the organization manage GDPR?

GDPR, is a very relevant regulation and law in these times. Please verify how the organization aims to protect candidates and ensures that their privacy is secured.

VI. How does the organization check the quality of trainers?

Please verify how the trainer's quality is assured, this can be done via a Train-The-Trainer program or only hiring accredited trainers.

VII. What are the minimum requirements of trainers?

What is the organizations minimum requirement for a professional to provide training. (Hint, the Trainer registration documentation of section *4.2.2. Registrant trainers* clarifies our trainer requirements.

VIII. How does the organization manage the separation of responsibilities?

How does the organization manage the different responsibilities? The main risk covered by separation of responsibilities it that the risk of IMPARTIALITY or FRAUD can be prevented and mitigated.

3.2. Step 2 - Register trainers

For the trainer registration we forward the partner to the Trainer Application form. As mentioned before trainers are required to register themselves only once and can be registered for several organizations at a time.

3.2.1. Trainer Requirements

The registration requirements are the following.

I. Updated, detailed CV in English

Please provide the trainers (updated) CV in English. Via their CV, trainers can show that they have training experience or the required didactic skills to provide training. If they do not yet have this experience or skills, they need to demonstrate how they will acquire these skills. This can be done by doing specific training in this skill and/or by participating in a trajectory where they do training and thereby are then educated in didactic requirements to give the training. Their tutor (a qualified trainer) then needs to sign off on this. Van Haren Learning Solutions will audit these requirements to ensure they are both sufficient at this sublevel or will be filled.

II. Exam certificate

You are required to include the official certification of the course that you or your trainer would like to take.

III. Required passing rate statement

Please provide the statement that displays your passing rate.

The Accreditation and Examination Guide states the required minimum passing rate for trainers.

IV. Proof of training experience (D or E is required, not bought.)

The trainer needs to display that they have a minimum of 3 years' experience in providing quality training in a didactic format.

This can be done by displaying knowledge and experience in the subject, and experience in providing training and/or education by completing Table D.

V. Proof of following train-the-trainer experience for junior trainers, if (D) is not possible

Clear argumentation and evidence of motivation are required in this case.

For new junior trainers, a train-the-trainer program needs to be included and motivation demonstrated.

3.2.2. Trainer registration Fee

The trainer registration cost is described below in this document and can be executed online here.

3.3. Step 3 - Training/e-learning material accreditation (optional)

For the Van Haren Learning Solutions it is usually not required to use the official Van Haren Publishing courseware. Organizations are also not required to have their training material for classical courses accredited as long as they follow the restriction to provide an accredited trainer with the course.

The training material check is executed by a third party that has been appointed by Van Haren Learning Solutions and the IP owner to do the material audits. They will check the material to see if it covers all the required specifications of the Syllabus. They will come back to the recipient with feedback (if any). This feedback will have to be executed and resubmitted. If the material is correct the training material check will be completed.

3.3.1. The audit

If an organization prefers to have their training material accredited, that is possible. The O3_Optional_Accreditation_Material_Audit_VHLS document shows how the material will be audited. The audit will always be executed to see to what extend the training material matches the content that has to be covered against the syllabus.

3.3.2. E-learning providers

For e-learning providers it is and requirement to have their e-learning course accredited. This is because the trainer alone will not be able to guarantee the quality of the course via digital learning.

Be aware:

Even though training material (courseware) accreditation is not required to provide Accredited education with Van Haren Learning Solutions certification. It is not allowed to violate the copyright of Van Haren Publishing, Van Haren Learning Solutions or the IP owner of the certification without explicit permission.

This means that organizations that make their own training material will have to do so themselves without copying from Van Haren Publishing, Van Haren Learning Solutions or the IP owner of the certification without explicit permission.

Please provide:

03_Optional_Accreditation_Material_Audit_VHLS v1.0

3.4. Accreditation results

After you have provided us with all the required documentation, we will get back to you within a period of 10 working days.

If all requirements above are met, the Accreditation contract will be signed by both parties. The contract will be the same in case of an affiliation, a license agreement of the sponsor will have to be included. Once all parties have signed the contract, the accreditation will be granted.

The ATO in this case will be provided with:

- The accreditation certificates.
- Accreditation badge

The accreditation is valid for a standard period of three (3) years, after which a reaccreditation will have to take place.

In case the accreditation terms are not met, we will provide feedback on how the organization can train their recipient to try in a second or possible third (3) trial.

3.5. Feedback and possible re-assessment

Van Haren Learning Solutions separates itself from other examination institutes because we execute a direct feedback session per candidate. In doing so, we can measure the quality of the exam, our service and the ATO's.

If out of the feedback from the students, or once the three (3) year period is passed, there might be a need for re-accreditation. The ATO will have to be compliant with this process. The audit can include a request to execute any steps provided above or by an audit on location. In this case, we will provide an auditor who will join a training session to check the quality of the training.

Depending on how these steps are executed by the training organization, they can be granted accreditation for another three (3) years.

It is also possible that we will ask them to restart the accreditation process, in which case we would provide them with sufficient feedback regarding what they are required to do.

3.6. AEP Fee

The Accreditation Training Partnership (AEP) fee is € 495,- euro per year. We charge this fee always the next year in January.

The first year the fee (until January) is therefore for free. Organizations can try out the accreditation the two months to test our service.

4. Affiliates & Resellers

Training organization can take affiliates under their wings. This means that their affiliate, is also a training organization or organization that would like to execute training activities under an accredited label. Meaning they would like to be accredited by Van Haren Learning Solutions but prefer to outsource the Quality Management system, training material (also known as courseware) and possibly the trainer to their AEP. The AEP would then execute this and carry with them the responsibilities on their behalf.

We refer to this AEP here as the Affiliate Sponsor.

The Affiliate Sponsor will always need to be registered as an AEP with Van Haren Learning Solutions. The financial agreement between the AEP and affiliate is of no interest Van Haren Learning Solutions.

However, the process of registering an affiliate is easier than becoming accredited. What is needed is a license agreement between the two parties of their collaboration.

4.1 Content license agreement - AEP & Affiliate Sponsor.

In this agreement the following Affiliate regulations will need to be covered:

- 1. The Affiliate Sponsor carries the responsibilities of the Affiliate in regards to the Van Haren Learning Solutions certification regulation and guidelines.
- 2. The Affiliate Sponsor guarantees that the training activities of the affiliate are executed according to their own approved quality manual.
- 3. The Affiliate Sponsor is the only one that can order exams with discount. The affiliate themselves cannot do this. Therefore, the Affiliate Sponsor will do this on their behalf.
- 4. The Training material that will be used for the Affiliate training is the (accredited) training material of Affiliate Sponsor or the official Courseware.
- 5. The trainer, if registered with Van Haren learning Solutions, may be of the Affiliate Sponsor or the Affiliate.
- 6. Also, the affiliate will be paying the required fees to Van Haren learning Solutions.

4.2. Conditions to Affiliates

To become an affiliate there are a few conditions that have to be met that vary from becoming an AEP.

The conditions are:

I. Request for trainers go via AEP

If Van Haren Learning Solutions receives a request for training, it will be provided to the AEP and not the affiliate.

II. No license fees

A benefit is that there are no direct license fees from the IP holder.

III. Accreditation cost the same

The accreditation cost and affiliation cost are the same.

IV. QMS via AEP

The Affiliate will not have to go through the QMS. The AEP will be responsible for this process.

V. Administration via AEP

Administration and discounted examination purchases will go through the AEP.

VI. Website reference

On the website and in the visuals, the organization will be referred to as affiliate.

4.3. Affiliation accreditation results

After you have provided us with all the required documentation, we will get back to you within a period of 10 working days.

If all requirements above are met, the agreement will be signed by both parties.

The Affiliate in this case will be provided with:

- The accreditation certificates.
- Accreditation badge

4.4. Feedback and possible re-assessment

Van Haren Learning Solutions separates itself from other examination institutes because we execute a direct feedback session per candidate. In doing so, we can measure the quality of the exam, our service and the AEP's.

Van Haren Learning Solutions collects feedback from exam sessions. If it seems there is a complaint, we will contact you and might re-accreditate your organization or your affiliate sponsor. You will then both be tested on your quality.

4.5. Affiliates & Resellers Fee

The Accreditation Training Partnership (AEP) fee is € 495,- euro per year. We charge this fee always the next year in January.

The first year the fee (until January) is therefor for free is for free. Organizations can try out the accreditation the two moths to test our service.

5. Examination

Professionals want to display their expertise and there are several ways to express this. By excelling at their field of interest is one way such as: writing blogs, white papers, a book or uploading a vlog or webinar. There are many ways to radiate your skills and knowledge to others. One of the more direct methods is proving to the bar your knowledge level by passing an exam in a specific topic or subject. This directly compares you against others and enables a professional to quickly display his or her level of experience and expertise compared to those who have or have not passed this certification.

Examinations and the resulting certifications enable professionals to distinguish and position themselves compared to others and to help them enrich and grow their careers.

All guidelines instructions and process regarding examination are described in the VHLS Examination Guidelines.

To all exams of Van Haren Learning Solutions the VHLS General Examination Conditions are applied.

Instructions for candidates to take their exam and find information about how to obtain their social badge, they can consolidate *VHLS EXAM and Social Badge Guidelines*.

6. Fees for organization accreditations

Fees for organizations accreditations	price	Frequency
Organization Accreditation fee (Option A or B)		
- Annual fee	€ 499, -	(P.A.)
Course Accreditation Fee	€ 950, -	(P.A.)
(not required in case that the official courseware is being used)		
Annual Affiliate Accreditation and audit fee	€ 495, -	(P.A.)
(Including for eLearning provider) (Annual fee)		
		(- ·)
BIAN Membership license	€ 5.000, -	(P.A.)
Turing differ Continu	C 00 (0
Trainer audit fee - Onetime	€ 80, for	One-time
This is the trainer fee upon trainer registrations of a Van Haren	EP	
Learning Solutions Certification		
(Not required for already qualified trainers that work for several	C	
organizations)	Free for	
	AEP	
De de colorida e contrata de forc	6.400	(D.A.)
Partner trainer registration fee	€ 180, -	(P.A.)
(Trainer registration for partner products such as ITIL or PRINCE2 from Peoplecert.)		
Official Courseware	See list	Per
Official Courseware	price	candidate
	price	carraraace
Digital Exam voucher	See list	Per
(Entitles anytime digital exam incl. practice exam.)	price	candidate
Pre-order exam voucher	See list	Per
	price	candidate
On-site hardcopy exam		
Supervisor fee	€ 1050, -	Per exam
Additional administration fee	€ 50 -	Per
Traval and arranging area 250 KL from Arrahad	WW	candidate
- Travel cost supervisor over 250 KL from Amsterdam	XXX	Overall cost
- Initiate Anneal precedure upon request	£ 90	Dor appeal
- Initiate Appeal procedure upon request	€ 80, -	Per appeal

7 Requirements & restrictions overview

	Courseware License/ e-learning	AEP	AEP – e-learning	(AEP) - Affiliate
	Basic Partnership	Premium Partnership	U	0
Can purchase exam(s)	✓	✓	✓	✓
Can provide training	✓	✓	+/-	✓
Can provide e- learning	+/-	+/-	✓	✓
Accredited education provider	X	✓	✓	✓

Legend:

✓ : YesX : No

+/- : If conditions are met, Yes